

1

( 670202)

2

:

1

|   |  |  |  |    |    |    |
|---|--|--|--|----|----|----|
|   |  |  |  |    |    |    |
| 1 |  |  |  | 20 | 20 | 60 |
|   |  |  |  | 20 |    |    |
|   |  |  |  | 20 |    |    |
| 2 |  |  |  | 20 | 20 | 80 |
|   |  |  |  | 20 |    |    |
|   |  |  |  | 20 | 20 | 80 |
|   |  |  |  | 60 |    |    |
| 3 |  |  |  | 20 | 20 | 30 |
|   |  |  |  | 20 |    |    |

1+1+1,

1

1.

1

150 /

2

Office

6S

2

1

120 /

2

Office

6S

3

1

30

1

100

2

Office

6S

1

1

40

8

80

2

Office

6S

2

1

40

100

2

Office

6S

1.

1

②

20

8

2

Office

6S

2

1

60

6

3

2

Office

6S

1

1

②

2

Office

6S

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1

②

2

Office

6S



1

2

100

90

10

100

=

+

60

170

2:

2

|    |  |    |    |
|----|--|----|----|
|    |  |    |    |
| 30 |  | 27 | 60 |
|    |  | 3  |    |
| 50 |  | 45 | 80 |
|    |  | 5  |    |
|    |  | 45 | 80 |
|    |  | 5  |    |
| 20 |  | 18 | 30 |
|    |  | 2  |    |

3

3:

|  |   |   |   |         |   |
|--|---|---|---|---------|---|
|  |   |   |   |         |   |
|  |   |   | 1 |         | 0 |
|  |   | 2 |   | 1       |   |
|  |   |   | 1 |         | 0 |
|  | 3 |   |   | 6S 1    |   |
|  |   |   |   | Offi ce |   |
|  |   | 1 | 1 |         | 0 |
|  |   |   |   | 1       |   |

4

30

9

27

4:

|    |    |    |    |        |     |                 |
|----|----|----|----|--------|-----|-----------------|
|    |    |    |    |        |     |                 |
| 50 | 5  | 3  | 1  | 1      | 0   |                 |
|    |    |    | 2  | 6S 2   | 0   |                 |
|    |    | 2  | 2  | Office | 0   |                 |
|    | 45 | 22 | 4  | 4      | 4   | 10 1<br>20<br>0 |
|    |    |    |    | 8      | 8   | 2 1             |
|    |    |    | 2  | 2      | 2 1 |                 |
|    |    |    | 3  | 3      | 1 2 |                 |
|    |    |    | 5  | 5      | 1 1 |                 |
|    |    |    | 23 | 4      | 4   | 4               |
|    |    | 3  |    |        | 3   | 2 1             |
|    |    | 8  |    | 8      | 1 2 |                 |

|  |  |  |   |   |   |
|--|--|--|---|---|---|
|  |  |  | 3 | 3 |   |
|  |  |  | 5 | 5 | 1 |

**5:**

|       |    |    |    |      |        |       |
|-------|----|----|----|------|--------|-------|
|       |    |    |    |      |        |       |
| (50 ) | 5  | 3  | 1  | 1    | 0      |       |
|       |    |    | 2  | 6S 2 | 0      |       |
|       | 45 | 12 | 2  | 2    | Office | 0     |
|       |    |    | 12 | 1    | 2      | 8 1.5 |
|       |    |    | 2  |      | 0.5 1  |       |
|       |    |    | 3  |      |        |       |
|       |    |    | 4  |      |        |       |
|       |    |    | 5  |      |        |       |
|       |    |    | 6  |      |        |       |
|       |    |    | 7  |      |        |       |
|       |    |    | 8  |      |        |       |
|       |    |    | 9  |      |        |       |
|       |    |    | 10 |      |        |       |



|  |  |  |   |  |  |
|--|--|--|---|--|--|
|  |  |  | 5 |  |  |
|--|--|--|---|--|--|

**6:**

|    |    |   |     |        |    |     |     |   |
|----|----|---|-----|--------|----|-----|-----|---|
|    |    |   |     |        |    |     |     |   |
| 20 | 2  | 1 | 0.5 |        | 0  |     |     |   |
|    |    |   |     | 0.5    |    |     |     |   |
|    |    | 1 | 0.5 | 0.5    | 6S | 0   |     |   |
|    | 1  | 1 |     | Office |    |     |     |   |
|    |    |   | 1   |        | 1  | 0   |     |   |
|    | 18 | 9 | 9   |        | 2  |     |     |   |
|    |    |   |     | 4      | 8  | 2   | 1   |   |
|    |    | 9 | 3   | 3      |    | 0.3 | 0.5 | 0 |
|    |    |   |     |        | 10 | 3   |     |   |
|    |    |   | 6   | 6      |    |     |     | 1 |
|    | 6  |   | 1   | 6      | 6  |     |     |   |

## 五、组考方式

1+1+1 +

+ 4 4

4 3

4 2 2

1 1

1 + 1 +

## 六、附录

1.

1

2

3

|   |                       | /   |     | /    |
|---|-----------------------|-----|-----|------|
| 1 | URD758                | ICC | 758 | 2010 |
| 2 |                       | ICC | 522 | 1996 |
|   | URC522                |     |     |      |
| 3 | UCP600                | ICC | 600 | 2007 |
| 4 | 2010<br>Incoterms2010 | ICC | 715 | 2010 |
| 5 |                       |     | /   | 1988 |
| 6 |                       |     | /   | 1965 |
| 7 |                       | " " | /   | 1980 |
| 8 | ( )                   |     | /   | 1978 |



|    |  |     |        |      |
|----|--|-----|--------|------|
| 11 |  |     | /      | 2002 |
| 12 |  |     | /      | 1995 |
| 13 |  |     | 2013 9 | 2013 |
| 14 |  |     | /      | 2016 |
| 15 |  |     |        | 2008 |
| 16 | TOEIC<br>Test of English for<br>International<br>Communication | ETS | /      | 2002 |